# Summary of Consolidated Financial Results for the Third Quarter of the Year Ending March 31, 2023 (FY2022) <Based on Japanese GAAP>

				February 6, 2023
Company name:	ASKA Pharmaceutical Hold	lings Co., Ltd.		
Stock exchange listing:	Tokyo			
Stock code:	4886 URL	https://www.aska-pharma-	hd.co.jp/english/	
Representative :	President and Representati	ive Director	Takashi Yamaguchi	
Inquiries :	Corporate Planning Depart	ment Director	Hideaki Kobayashi	TEL +81-3-5484-8366
Scheduled date to file Sec	curities Report :		February 9, 2023	
Scheduled date to comme	ence dividend payments :		-	
Preparation of supplement	ntary material on financial res	sults :	Yes	
Holding of financial results	ts meeting :		No	

(Amounts less than one million yen are rounded down) 1. Consolidated financial results for the third quarter ended December 31, 2022 (from April 1, 2022 to December 31, 2022) (1) Consolidated operating results Percentages indicate year-on-year changes

					0		, ,	0
	Net sales		Operating pr	ofit	Ordinary pro	ofit	Profit attributat owners of par	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Third quarter of FY2022	47,259	7.0	5,041	7.8	5,246	9.5	4,183	2.5
Third quarter of FY2021	44,179	-	4,677	-	4,790	-	4,082	-
Note: Comprehensive income	Third quarter of	f FY202	22 (Milli	ons of	yen) 5,538	(30	.1%)	

(Millions of yen)

Third quarter of FY2021

	Earnings per share	Diluted earnings per share
	Yen	Yen
Third quarter of FY2022	148.19	-
Third quarter of FY2021	143.76	-

Note: There are no percentage change from the third quarter of the fiscal year ended March 31, 2022

because ASKA Pharmaceutical Holdings Co., Ltd. was established through a sole share transfer on April 1, 2021. (2) Consolidated financial position

	Total assets	Net assets		Equity ratio
	Millions of yen	Millio	ons of yen	%
As of December 31, 2022	90,794		54,080	59.6
As of March 31, 2022	83,297		48,892	58.7
Reference: Tangible net worth	As of December 31, 2022	(Millions of yen)	54,080	
	As of March 31, 2022	(Millions of yen)	48,892	

2. Cash dividends

		Annual dividends per share					
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Year ended March 31, 2022	-	7.00	-	8.00	15.00		
Year ending March 31, 2023	-	8.00	-				
Year ending March 31, 2023 8.00 16.00							
(Forecast) 0.00 10.00							
Notes: 1. Revision from the div	vidend forecast curr	ently announced: N	No				

1. Revision from the dividend forecast currently announced: No

2. Dividend resources for the second quarter FY2021 are from other capital surplus.

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

(-%)

4,256

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	60,000	6.0	5,200	8.4	5,300	8.6	4,200	(2.1)	148.88

Note: Revision from dividend forecast currently announced: No

Notes:

<ol> <li>Changes in significant subsidiaries during the third quarter (changes in specified subsidiaries resulting in the change</li> </ol>	No					
(2) Application of special accounting methods for preparing of	quarterly consolidated financial sta	tements: No				
(3) Changes in accounting policies, changes in accounting e	stimates, and restatement of prior	period financial statements				
Changes in accounting policies due to revisions to accou	nting standards and other regulation	ons: Yes				
Changes in accounting policies due to other reasons:		No				
Changes in accounting estimates:		No				
Restatement of prior period financial statements:	No					
<ul><li>(4) Number of issued shares (common shares)</li><li>1) Total number of issued shares at the end of the period</li></ul>	including treasury shares)					
As of December 31, 2022 30,563,19	9 As of March, 2022	30,563,199				
2) Number of treasury shares at the end of the period						
As of December 31, 2022 2,287,06	2,379,856					
3) Average number of shares during the period (cumulative from the beginning of the fiscal year)						
Third quarter of FY2022 28,227,42	9 Third quarter of FY2021	28,397,461				

\* This report of financial results is not subject to auditing by a certified public accountant or audit firm.

\* Explanation concerning appropriate use of projections of business results and other notes

Projections of business results and other forward-looking statements contained in this document are based on assumptions judged to be reasonable and information currently available to the Company, and the Company does not in any way guarantee the achievement of the projections. Actual business results may materially differ from the forecasted figures due to various factors in the future. Please refer to "1. Qualitative Information on Quarterly Financial Results (3) Description of Forward-looking Information such as Forecasts of Consolidated Financial Results" for the assumptions used in forecasting business results and precautions regarding the use of business results forecasts.

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1. Qualitative Information on Quarterly Financial Results

### (1) Description of Operating Results

During the third quarter of the consolidated fiscal year, despite a gradual return to normal in social activities in response to developments including progress in balancing economic activities with prevention measures for COVID-19, future prospects remained uncertain as a result of factors such as the global economic impact of the prolonged Russia-Ukraine crisis, rising prices of energy and raw materials due to a decrease in the value of the yen on international currency markets as well as supply chain disruption. Even under such conditions, however, the Group's business continued to show favorable results from the previous fiscal year, mainly due to the growth of new products and further cost reduction efforts.

perating Results during the time duarter of the consolidated liscal year are described below.						
	Third Quarter of	Third Quarter of				
	FY2021	FY2022	Actual	Growth		
	Consolidated	Consolidated	Actual	Growin		
	Cumulative Period	Cumulative Period				
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)		
Net sales	44,179	47,259	3,079	7.0		
Operating profit	4,677	5,041	364	7.8		
Ordinary profit	4,790	5,246	456	9.5		
Profit attributable to owners of parent	4,082	4,183	100	2.5		

#### Operating Results during the third quarter of the consolidated fiscal year are described below.

Business results by segment are described below.

#### (i) Pharmaceutical business

The pharmaceutical drug business, which focuses on the three fields of internal medicine, obstetrics and gynecology, and urology, showed favorable trends overall, despite the impact of the periodical NHI drug price revisions. A look at results by product shows that results in the obstetrics and gynecology area were driven by the large-scale growth in the uterine fibroid and endometriosis agent RELUMINA (relugolix), to 6,995 million yen (up 22.4% YoY), and steady growth in the dysmenorrhea agent FREWELL (norethisterone/ ethinylestradiol), to 2,718 million yen (up 2.8% YoY). In addition to these, the dysmenorrhea agent DroEthi (drospirenone/ ethinylestradiol), which went on sale in June 2022, largely drove performance with sales of 2,538 million yen. Sales also grew steadily in the internal medicine area, as sales of the thyroid hormone agent THYRADIN (levothyroxine), our main product in this field, grew to 6,031 million yen (up 3.2% YoY) and those of the poorly absorbable rifamycin antimicrobial agent RIFXIMA (rifaximin) to 4,230 million yen (up 11.5% YoY). In the urology field, sales of the LH-RH derivative microcapsule sustained-release agent LEUPRORELIN (leuprorelin) were 3,930 million yen (down 0.1% YoY).

As a result of the above factors, net sales were 41,916 million yen (up 5.6% YoY) in this segment, and segment income was 5,418 million yen (up 10.9% YoY).

#### (ii) Animal Health business

Sales of the animal health business, which sells products such as veterinary pharmaceuticals and feed additives, grew to 5,187 million yen (up 18.5% YoY), thanks to strong sales of feed additives and other products. Segment income was 417 million yen (up 26.7% YoY).

#### (iii) Other businesses

Sales results for other businesses, which include clinical testing, medical devices, and supplements, grew to 155 million yen (up 34.0% YoY), although the hair-growth hormone measurement kits introduced in the previous fiscal year made a positive contribution to sales. Segment loss was 26 million yen (vs. a loss of 42 million yen in the same period of the previous year).

#### (2) Description of Financial Position

# (Assets)

Total assets at the end of the third quarter of the consolidated fiscal year under review stood at 90,794 million yen, up 7,496 million yen from the end of the previous consolidated fiscal year. This figure was due primarily to increases in accounts such as cash and deposits, notes and accounts receivable - trade, and contract assets, raw materials and supplies, and investment securities despite decreases in securities and intangible assets.

#### (Liabilities)

Total liabilities at the end of the third quarter of the consolidated fiscal year under review stood at 36,713 million yen, up 2,308 million yen from the end of the previous consolidated fiscal year. This figure was due primarily to increases in notes and accounts payable – trade and in other current liabilities, despite decreases in Electronically recorded obligations - operating. The total of short-term borrowings and long-term borrowings decreased through repayment.

#### (Net assets)

Total assets at the end of the third quarter of the consolidated fiscal year under review stood at 54,080 million yen, up 5,188 million yen from the end of the previous consolidated fiscal year. This figure was due primarily to an increase in retained earnings resulting from the recording of profit attributable to owners of parent and an increase in valuation difference on available-for-sale securities reflecting rising share prices.

The resulting equity ratio was 59.6%, up 0.9 percentage points from the end of the previous consolidated fiscal year.

(3) Description of Forward-looking Information such as Forecasts of Consolidated Financial Results Forecasts of consolidated financial results for the period ending March 31, 2023 (FY2022) are unchanged from the full-year consolidated performance forecasts in the "Notice of Revisions to the Forecast of Consolidated Financial Results," published on November 7, 2022.

### (4) Description of Research and development R&D expenses during the third quarter of the consolidated fiscal year stood at 2,866 million yen.

# 2. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

	As of March 31, 2022	As of December 31, 2022
Assets		
Current assets		
Cash and deposits	12,103	18,504
Notes and accounts receivable - trade, and contract assets	14,482	18,148
Securities	5,000	
Merchandise and finished goods	10,016	10,18
Work in process	457	25
Raw materials and supplies	4,587	7,20
Other	2,911	3,12
Allowance for doubtful accounts	(0)	
Total current assets	49,557	57,42
Non-current assets		
Property, plant and equipment	10,936	11,00
Intangible assets	6,183	4,71
Investments and other assets		
Investment securities	12,223	13,78
Other	4,414	3,88
Allowance for doubtful accounts	(17)	(17
Total investments and other assets	16,620	17,65
Total non-current assets	33,739	33,36
Total assets	83,297	90,79
Liabilities		
Current liabilities		
Notes and accounts payable - trade	3,118	5,95
Electronically recorded obligations - operating	3,723	2,72
Short-term borrowings	1,723	3,34
Other provisions	1,188	55
Other	6,257	8,22
Total current liabilities	16,011	20,80
Non-current liabilities		
Long-term borrowings	12,323	9,62
Retirement benefit liability	5,730	5,94
Other	338	33
Total non-current liabilities	18,393	15,90
Total liabilities	34,404	36,71
Met assets		
Shareholders' equity		
Share capital	1,197	1,19
Capital surplus	1,867	1,84
Retained earnings	45,833	49,56
Treasury shares	(3,479)	(3,358
Total shareholders' equity	45,419	49,25
Accumulated other comprehensive income	· · · · · · · · · · · · · · · · · · ·	·
Valuation difference on available-for-sale securities	3,231	4,07
Foreign currency translation adjustment	164	65
Remeasurements of defined benefit plans	77	9
Total accumulated other comprehensive income	3,473	4,82
Total net assets	10 000	E1 00
	48,892	54,08
Total liabilities and net assets	83,297	90,79

# (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income (Quarterly Consolidated Statements of Income)

(Third quarter of the consolidated fiscal year)

(Third quarter of the consolidated liscal year)		(Millions of yen)
	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Net sales	44,179	47,259
Cost of sales	23,485	24,893
Gross profit	20,694	22,366
Selling, general and administrative expenses	16,017	17,324
Operating profit	4,677	5,041
Non-operating income		
Interest income	0	0
Dividend income	251	331
Other	115	70
Total non-operating income	367	402
Non-operating expenses		
Interest expenses	43	38
Expenses of inactive non-current assets	137	40
Other	72	118
Total non-operating expenses	254	197
Ordinary profit	4,790	5,246
Extraordinary income		
Gain on sale of non-current assets	9,425	-
Gain on sale of investment securities	-	121
Total extraordinary income	9,425	121
Extraordinary losses		
Impairment losses	5,921	-
Other	2,444	-
Total extraordinary losses	8,366	
Profit before income taxes	5,849	5,367
Income taxes – current	1,048	1,036
Income taxes – deferred	717	148
Total income taxes	1,766	1,184
Profit	4,082	4,183
Profit attributable to owners of parent	4,082	4,183

## (Quarterly Consolidated Statements of Comprehensive Income)

(Third quarter of the consolidated fiscal year)

(Third quarter of the consolidated liscal year)		(Millions of yen)
	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Profit	4,082	4,183
Other comprehensive income		
Valuation difference on available-for-sale securities	61	858
Remeasurements of defined benefit plans, net of tax	22	20
Share of other comprehensive income of entities accounted for using equity method	89	477
Total other comprehensive income	173	1,355
Comprehensive income	4,256	5,538
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,256	5,538

- (3) Notes to the Quarterly Consolidated Financial Statements
  - (Notes concerning the going-concern assumption) Not applicable.
  - (Significant changes in the amount of shareholders' equity) Not applicable.

(Changes to accounting policies)

(Application of the Implementation Guidance on Accounting Standard for Fair Value Measurement)

The Implementation Guidance on Accounting Standard for Fair Value Measurement (Accounting Standards Board of Japan [ASBJ] Guidance No. 31, June 17, 2021; "Fair Value Measurement Accounting Standard Implementation Guidance" hereinafter) has been applied beginning with the start of the first quarter of the consolidated fiscal year under review. In accordance with the transitional treatment set forth in Paragraph 27-2 of the Fair Value Measurement Accounting Standard Implementation Guidance, the new accounting policies stipulated in that Guidance are applied to future accounts. This change has had no impact on the quarterly consolidated financial statements.

(Segment information etc.)

- I. Previous third quarter of the consolidated fiscal year (from April 1, 2021 to December 31, 2021)
  - 1. Net sales and profit or loss by reporting segment

	-				(N	Aillions of yen)
	Reporting-segment		Others	Total	Amounts of adjustments	Amount recorded on consolidated financial
	Pharmaceutical business	Animal health business			Note 2.	statements Note 3.
Net Sales Sales to external customers Intersegment sales and transfers	39,685	4,377	116 41	44,179 41	(41)	44,179 -
Total	39,685	4,377	158	44,221	(41)	44,179
Segment profit/loss	4,886	329	(42)	5,173	(495)	4,677

Notes:

- 1. The "Other" business segment consists of businesses not included in the reporting segments, including clinical testing and medical devices.
- The adjustment of (495) million yen to segment profit or loss (numbers in parentheses) consists of companywide expenses not allocated to individual business segments, which consist mainly of general and administrative expenses not attributable to business segments.
- 3. Segment profit or loss (numbers in parentheses) is adjusted against operating profit on the quarterly consolidated statements of income.

(Millions of yon)

2. Information regarding impairment loss on fixed assets or goodwill, etc. by reporting segment Not applicable.

## II. Current third quarter of the consolidated fiscal year (from April 1, 2022 to December 31, 2022)

1. Net sales and profit or loss by reporting segment

				-	(1)	villions of yen)	
	Reporting	-segment	0.1		Amounts of	Amount recorded on	
	Pharmaceutical business	Animal health business	Others Note 1.	Total	adjustments Note 2.	consolidated financial statements Note 3.	
Net Sales Sales to external customers Intersegment sales and transfers	41,916	5,187 -	155 41	47,259 41	- (41)	47,259 -	
Total	41,916	5,187	196	47,300	(41)	47,259	
Segment profit/loss	5,418	417	(26)	5,809	(767)	5,041	

Notes:

- 1. The "Other" business segment consists of businesses not included in the reporting segments, including clinical testing and medical devices.
- The adjustment of (767) million yen to segment profit or loss (numbers in parentheses) consists of companywide expenses not allocated to individual business segments, which consist mainly of general and administrative expenses not attributable to business segments.
- 3. Segment profit or loss (numbers in parentheses) is adjusted against operating profit on the quarterly consolidated statements of income.

2. Changes to reporting segments etc.

From the first quarter of the consolidated fiscal year under review, the animal health business, which heretofore had been included under "other businesses," is presented as its own reporting segment. This change is due to the increase in the quantitative importance of that business.

Segment information for the third quarter of the previous consolidated fiscal year has been restated to conform to segment categories reflecting this change.

#### 3. Supplemental Material

(1) Sales of Main Products of Business Companies

S	а	(	e s		0	f	Μ	а	i n	Р	r	о	d	u	С	t	s
(	F	Y	2	0	2	2		3	Q	А	с	t	U	I	а	I	)

ASKA Pharmaceutical Co., Ltd.

	Products	FY2	021	FY2	2022	3Q Actual	
Therapeutic category	FIOUUCIS	3Q	FY2021	3Q	FY2022	YOY(%)	
		Actual	Actual	Actual	Forecast		
Antihypertensive agent	CANDESARTAN* (candesartan)	9,795	12,394	8,464	10,650	(13.6)	
Uterine fibroid and endometriosis agent	RELUMINA (relugolix)	5,713	7,334	6,995	9,318	22.4	
Thyroid hormone agent	THYRADIN (levothyroxine)	5,842	7,499	6,031	7,736	3.2	
Poorly absorbable rifamycin antimicrobial agent	RIFXIMA (rifaximin)	3,795	4,854	4,230	5,414	11.5	
LH-RH derivative microcapsule sustained- release agent	LEUPRORELIN (leuprorelin)	3,932	5,183	3,930	5,025	(0.1)	
Dysmenorrhea agent	FREWELL (norethisterone/ ethinylestradiol)	2,643	3,463	2,718	3,478	2.8	
Dysmenorrhea agent	DroEthi (drospirenone/ ethinylestradiol)	-	-	2,538	3,376	-	
Antithyroid agent	MERCAZOLE (thiamazole)	1,144	1,458	1,163	1,484	1.7	
Progesterone hormone agent	LUTEUM (Progesterone)	475	661	918	1,253	93.4	
Antihypertensive agent	AMLODIPINE (amlodipine)	848	1,073	710	914	(16.3)	

\* Including compounding agents

ASKA Animal Health Co., Ltd.

(Millions of yen)

(Millions of yen)

	FY2	2021	FY2	2022	3Q Actual	
Business field	3Q	FY2021 3Q F		FY2022	YOY(%)	
	Actual	Actual	Actual	Forecast		
Feed additives and materials, and mixed feed	2,676	3,508	3,258	3,855	21.8	
Livestock pharmaceuticals	1,166	1,466	1,264	1,532	8.4	